Request for Proposal (RPF) Volume I - Instruction to bidders (ITB) Engagement of a Contractor by MCD for Toll & ECC collection at border points from specified commercial vehicles entering Delhi.



## NOTICE For INVITING TENDER THROUGH ONLINE MODE i.e. https://etenders.gov.in MUNICIPAL CORPORATION OF DELHI TOLL TAX DEPARTMENT

Notice Inviting Offer cum Request For Proposal (RFP)

NIT No: ADC/TT/HQ/MCD/2024/D- 894 Dated 07.02.2024

ENGAGEMENT OF A CONTRACTOR BY MCD FOR TOLL & ENVIRONMENT COMPENSATION CHARGE (ECC) COLLECTION AT BORDER POINTS FROM SPECIFIED COMMERCIAL VEHICLES ENTERING DELHI

BURDER PUINTS FROM SPECIFIED https://etenders.gov.in from interested developers/ toll plaza operators to collect toll tax from specified commercial vehicles, upgrade/modify, operate, and maintain 154 toll plazas/posts/barriers locations bordering Delhi. In addition to toll collection, the contractor shall also separately collect ECC as per actual basis and deposit the same on weekly basis. Collection of Toll & ECC shall be made through newly installed RFID System at 13 entry points, Hand-Held-Device at 111 Toll Plazas and manually or other mode or likely to be installed RFID system at remaining entry points of Delhi. oints of Delhi.

The work shall be granted for a period of 3 years extendable for further six month, if decided by Commissioner, MCD with provision of increase of 5% (five percent) in the existing awarded amount / committed amount after two years

- Reserve Price\*: Rs. 847.00 crores annually (Rs. Eight Hundred Forty Seven
- Earnest money deposit = Rs.17.00 crores in the form of BG/RTGS/FD/DD from any Nationalized Bank or Axis bank or HDFC bank or ICICI bank. The bidder should upload the copy of BG online. The bidder who failed to submit original BG within prescribed time shall not be considered for opening of technical bid.
- An Firm /Entity in the form of Proprietor/Partnership /Pvt. Ltd. /Ltd. and JV may submit their proposal.
- \*This reserve price is for toll amount only.

Broad role of Contractor: Selected Contractor will undertake at its own cos

- i) Toll & ECC collection, development of toll plazas, up-gradations / modifications of toll plazas on behalf of MCD as per NHAI standards, operations and maintenance for entire contract period.
- ii) Up-gradation of toll plazas will entail the time bound exercise of the following:
- a. Computerization of identified toll plazas (names of such toll plazas identified in the RFP document).

b. Upgrade/modify/add to remaining manual toll posts/ barriers

- iii) Remit to the Corporation as per terms & conditions mutually agreed in the contract.
  iv) Use & operate RFID facilities and infrastructure created at the 13 (thirteen) Entry Points, Hand-Held-Device at 111 Toll Plazas and manually or other mode at remaining entry points of Delhi in the Project for collection of MCD Toll Tax and ECC;
  - v) Use and operate the facilities and infrastructure created at the permanent and mobile Point of sale in the Project for RFID tagging of vehicles as well as recharging of RFID tags;
    vi) The Web Portal for undertaking registration of vehicles and recharging of RFID tags

- vii) The successful bidder shall make reasonable efforts to maintain harmony and good relations with the RFID concessionaire engaged for maintenance of RFID infrastructure.
- viii) In case, the MCD intend to provide RFID system at remaining entry points or to increase the number of RFID lanes at 13 entry points, in that case the prospective Toll & ECC collection contractor shall be bound to the terms & condition of RFID contract regarding responsibilities & obligations of the Toll & ECC collection contractor during and after the implementation of RFID and during maintenance period.

Broad role of MCD: MCD will act as facilitator, provide toll plazas on "as is where is" basis, grant rights for toll & ECC collection and provide administrative support.

Project Background: At present there are 154 entry points at the borders falling under the jurisdiction of MCD. Specified commercial vehicles entering Delhi are tolled at entry points through plazas/lane/posts/barrier points and further as per direction of Hon'ble Supreme Court in the case titled MC Mehta Vs. UOI & Ors. in W.P.(C) No. 13029/1985, ECC shall be collected from certain specified commercial vehicles. Further, MCD now envisages contracting out the process of toll & ECC collection, operation & maintenance (O&M) at toll plazas/lane/posts/barrier points to an eligible private sector firm to be engaged through an open, competitive and transparent engagement process. For this purpose, MCD is issuing this Notice Inviting Offer-cum-Request for Proposal (RFP) solicitation.

Selection Process:-A single stage, two-envelope, engagement process will be followed for selection of a suitable Contractor for this work. All interested Firm /Entity in the form of Proprietor/Partnership /Pvt. Ltd. /Ltd. and JV that qualify each of the following eligibility criteria may apply online through <a href="https://etenders.gov.in">https://etenders.gov.in</a>. Based on the technical bid of each proposal as submitted by the Applicant, MCD shall shortlist Bidders for opening of financial bid of those bidders who qualify the eligibility criteria as given below and whose technical bid is found acceptable. The Firm /Entity in the form of Proprietor/Partnership /Pvt. Ltd. /Ltd. and JV having the highest financial bid will become eligible for selection as a suitable Contractor.

Eligibility Criteria for technical compliance of the Applicant;

Networth: Applicant /Bidding Firms' minimum net Worth as per previous year's available annual audited results, of =Rs. 296.00 Crores, excluding revaluation reserve, goodwill and other intangible assets, as certified by a Chartered Accountant. In case of JV, the arithmetic sum of individual net worth of all members shall be taken as JV's net worth. The net worth of lead member of JV shall not be less than 51% of the net worth criteria as mentioned above.

Relevant Experience: The Applicant/bidding Firm must have prior relevant experience of toll /entry tax of three years in any of the last five financial years ending March 2023. The proposed contract involve handling of 154 toll plazas containing 244 lanes; therefore the Applicant/bidding firm must have experience of operating minimum 50% of total Toll Lanes mentioned above under a single contract in any of three years during last five financial years ending March 2023. This condition is necessary to ensure the capability of the Applicant/bidding firm for handling such big number of lanes. In case of Build-Operate-Transfer (BOT) toll roads and / or bridges, the concessionaire / developer/ operator/subcontractor/operation & maintenance contractors having valid appointment certificates/proofs can claim experience. In case of JV, the above eligibility shall be satisfied by either the IV in its own name & style' or the Lead Member of the JV. Non lead member of JV shall have experience of operating minimum 10% of total Toll Lanes mentioned above under a single contract in any of the three years during last five financial years ending march 2023.

Past Toll Collection: The Applicant/bidding Firm must have prior relevant experience in Toll/Entry tax of at least Indian Rupees = Rs. 296.00 Crores, an annual average of best three financial years in past five financial years ending March 2023. A confirmation certificate from CA/SA must be provided in the proposal. In case of JV, the above eligibility shall be satisfied by either the JV in its own name & style' or the Lead Member of the JV. Non lead member of JV shall have prior experience in Toll/Entry tax of at least Indian Rupees = Rs. 85.00 Crores, an annual average of best three financial years in past five financial years ending March 2023

NOTE\_The Firm /Entity in the form of Proprietor/Partnership /Pvt. Ltd. /Ltd. and JV and their subsidiaries either wholly owned or subsidiaries with percentage of any holding or step down subsidiaries with percentage of any holding or subsidiaries by control of composition of board / associates / consortium who has not cleared past dues of MCD (NDMC, SDMC & EDMC) shall not be eligible to participate in the tender and such participation will be rejected, summarily. The Firm /Entity in the form of Proprietor/Partnership /Pvi. Ltd. /Ltd. and JV has been black-listed by either MCD (NDMC, SDMC & EDMC) or any Govt. organization /Ministry /PSUs shall not be eligible to participate in the tender and such participation will be rejected, summarily.

The successful bidder shall be required to deposit performance security equivalent to 10% of the Quoted Amount/Awarded Amount/Negotiated amount for Toll Tax and Rs. 12.00 crore (Rs. Twelve Crore only) for ECC in the form of RTGS/DD/BG from Nationalised Bank, or Axis bank or HDFC bank or ICICI bank within specified period from the date of issue of Letter of Intent (LOI) as per detailed below:

Rs.17.00 crores (Rs. Seventeen Crores only) already deposited as EMD shall be converted as part of Performance Guarantee.

Amount equivalent to 10% of the Quoted Amount / Awarded Amount / Negotiated amount (after deducting Rs.17 crores already deposited by the bidder as EMD which shall be adjusted in the Performance Security) for Toll Tax and Rs. 12.00 crore (Rs. Twelve Crore) for ECC in the form of RTGS/DD/BG valid for 39 months. Letter of award shall be issued after receipt of Performance Security.

MCD reserves the right to reject any/all application / bids without assigning any reasons.

- EMD amount of the unsuccessful bidders will be returned to them at the earliest after expiry of the final bid validity and latest on or before the 30th day after the award of the contract.
- Statement of qualification:- Firm /Entity in the form of Proprietor/Partnership /Pvt. Ltd. /Ltd. and JV must submit the following papers with application.

Firm's profile including details of ownership, constitution and evidence of incorporation

- Evidence of financial capability, including annual audited accounts of preceding three (3) financial years.
- Detailed information on key personnel (list of management, key officials, promoters and current stake holding pattern).
- Relevant experience for past or current projects in hand with regard to toll collection, operation with supporting proof i.e. documents/ certificates from client/award letter/ letter of acceptance etc. as applicable from respective client.

RFP document shall be available on https://etenders.gov.in for a non-refundable fee of Indian Rupees 1,00,000/- (Rupees One Lakh Only) payable through online mode available at https://etenders.gov.in.

Pre-bid conference - 16.02.2024 at 03:00 PM will be held at Conference Hall at 23rd Floor, Dr. SPM Civic Centre, Minto Road, New Delhi-110002. Prospective bidder may also join pre-bid meeting through video conference (Zoom). For video conference please contact to Sh. Sumit Kumar, ADC (TT), MCD (Mobile No.: 8903762571). Submission of Technical and Financial Proposal/Bid through Online mode available at https://etenders.gov.in

Last date of submission of Proposal 29.02.2024 on or before 03.00 P.M. (IST) Date of opening Technical Bids 01.03.2024 at 03.30 P.M. (IST)

MOST IMPORTANT

The NIT, RFP document along with the bidding schedule shall be uploaded on https://etenders.gov.in. For participation, online registration is required by the prospective bidders to avail user ID and Password. For detail please visit the facility available on above website at "Register with us". In case of any assistance regarding registration, please contact Sh. Sahib Kumar (Mob. 8800110222) and Sh. Sudhanshu Srivastava (Mob. 9468890225) & through email support-eproc@nic.in (IT mail). The prospective bidders are also free to contact Sh. Jitender Dawar, AO (TT) on his mobile no. 9210991099 in case of any difficulty.

Administrative Officer Toll Tax Department Municipal Corporation of Deln: 14th Floor, Dr. S.P.M.

Kamlesh Civic Centre, Municipal Corporation of Delhi (MCD) foll Tax Department
New Delhi-110002 Authority Engineer (BIN)ID-10012047 SSA(TT)

Bharat Bhushan BMID-10093663

Additional Deputy Commissione Toll Tax Departmen Municipal Corporation of Delh